



**PTSG keeps a collaborative  
finger on the pulse to create  
Optimum value**



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Premier Technical Services Group PLC (PTSG) is working in partnership with Bilfinger Europa Facility Management (Bilfinger Europa) and Optimum Procurement (Optimum) to deliver a plethora of services at sites across the UK.

PTSG is delivering fall arrest testing, maintenance and installation of access equipment - including eye bolts, monorails, ladders, lights, gantries, cradles and beams, as well as delivering electrical services including lightning protection and PAT/fixed wire testing for Bilfinger Europa through Optimum.

The contract helps to keep Bilfinger Europa's wide and varied customers safe and compliant 24-hours a day, seven days a week, 52 weeks of the year – maintaining hundreds of assets in a timely and safe manner.

Each time PTSG staff visit any location to carry out any work, they complete relevant method statements and risk assessments, which are compiled by the company's experienced and knowledgeable support teams.

PTSG was appointed to work on the Bilfinger Europa portfolio following a rigorous tendering process over a three-year period and is a supplier of choice following a long-standing relationship with Optimum spanning more than five years.

Sarah Dzik and Matthew O'Loughlin, senior managers at Optimum, said: "From day one, the team at PTSG has proven themselves to be exceptional partners and we have never had any fear of giving it more work or expanding its services because they deliver and they do so exceptionally well. Excellent service delivery, maintaining work dates, reporting back, strong key account management and keeping everything compliant is the PTSG way. Nothing is ever a problem and the team responds quickly and efficiently. It has an uncanny knack of looking exactly like its customers so it always feels like a 'one team approach'.

"It's a relationship that relies upon utmost professionalism and one which cannot fall down at any stage. It's a relationship, because of PTSG, that works exceptionally well."

All organisations work together to understand individual and team training needs before utilising a combination of in-house and externally provided development schemes to keep engineers right on top of their game from a competency perspective. Such is the confidence in PTSG's skills and the partnership that more work is added almost daily and the contract and working relationship between all parties continues to grow stronger.

Bilfinger Europa, Optimum and PTSG have developed processes for ensuring that innovation is driven through their relationship at all levels. The organisations are benefitting through pooling knowledge and resources to identify value creation opportunities.

